

# BTS NDRC – ANGLAIS

## SUJET 0

### Working and discovery session in Mumbai

Facilities	Hotel	Serviced Apartments (general)	Lalco Residency
Breakfast Buffet	Yes	Yes	Complimentary
Free Parking	Yes	Yes	Yes
Restaurants	Yes	Mostly Absent	Yes
Air Conditioning	Yes	Yes	Yes
TV	Yes	Yes	Yes
Wi-Fi	Yes	Yes	Complimentary
Daily Housekeeping	Yes	Yes	Yes
Laundry	Yes	Yes	Yes
Chauffeur Driven Car Services	Yes	No	Yes
Kitchen Facility	No	Yes	Yes

<https://medium.com/@LalcoResidency>, May 2017

#### SITUATION:

You work for an information technology multinational headquartered in England that is planning to establish a branch in India next year. You are the Head of the Export Department and decide to organize a week trip to Mumbai including time for daily short working sessions as well as visits, and an evening party for your best 5 salespeople so they can get to know the country and the market before starting their work on this project.

Use the elements above to organize their accommodation for their week in Mumbai.

Take the following hints into account:

- Which facilities are absolutely necessary?
- How should the salespeople travel around?
- Where should you plan their daily working sessions?
- Which facilities would be best for the evening party?